



## REPLIES/CLARIFICATIONS TO PRE-BID QUERIES

Dated: 28-May-2015

Tender No. 1090C15016 for Supply of 40MT of Sulfolane Solvent at (OMPL) – An SEZ Unit  
(Domestic Competitive Bidding under Open Tender Basis)

Sl.	Vendors Pre-bid Queries	OMPL Replies/Clarifications
1	<p><b>Delivery period:</b></p> <p>i) The RFQ states the delivery would be within 7 days of award of the order. The transit time would be 5-7 days from our plant to OMPL. Is the delivery refers to the date of Dispatch from our facility or actual delivery at OMPL. If it is delivery at OMPL, We would need to dispatch the material on the same day the PO is released. However, even considering that we maintain inventory, we will have to arrange for transportation of 40 MT. The truck booking and loading and final checking would involve time. As we do not know the date of the release of the PO, we cannot prior booking these things. We would be Happy if it can be made as Minimum 15 days from the date of receipt of the PO if it is delivery or 10 days if it is dispatch.</p> <p>ii) You have given delivery period of one week, which is not possible. Material will be dispatched within three weeks from your intimation from our principals factory, china. The date of BL should be treated as date of delivery. The transit time will be One Month to reach Mangalore port.</p>	<p>Refer Addendum-I attached herewith</p> <p>Refer Addendum-I attached herewith</p>
2	<p><b>Type of packing/delivery:</b></p> <p>i) The delivery is stated in ISO tanks. Our Standard packing is 250 KG MS drums. We have been supplying to all our customers including ONGC Uran (65 MT supplied in one lot in the year 2013). Other customers like BPCL, IOCL and Reliance also take in MS Drums. Please state if it is mandatory to supply in ISO Tanks. MS Drums are preferable as it will avoid the issue of release of ISO tanker in stipulated time. While we would be able to supply in ISO tanks, the preference is for MS drums.</p>	<p><b>Delivery in MS drums is not acceptable. Bidders shall supply the Sulfolane in approved ISO container as specified in the Tender enquiry.</b></p> <p>The vendor needs to inform OMPL, in advance, of any special fittings (if any) required at our end (with drawings) for metallic hose connection during unloading from ISO container at site. <b>ISO containers/tanks will be released within 3 days from the date of receipt at OMPL site.</b></p>

ii)	Please clarify on the clause 1 of Special conditions of contract (section IV) about approved ISO containers.	Sulfolane been highly sensitive to Oxygen needs continuous nitrogen blanketing hence integrity of container needs to be ensured by supplier by using tested & certified ISO containers for transportation. The vendor needs to inform OMPL in advance of any special fittings (if any) required at our end (with drawings) for metallic hose connection during unloading from ISO container at site.
3	<b>High Sea Sale:</b> We are authorized dealer of Liaoyang Guanghua Chemical Co., Ltd. who has supplied you Sulfolane at initial stages through M/s. L&T. We shall offer you Sulfolane on High seas basis.	Refer Addendum-I attached herewith
4	<b>Special Note:</b> Certificate Of Analysis (COA) along with their Offer & Supplies	The vendor needs to validate and submit Certificate Of Analysis (COA) through an internationally recognized independent third party surveyor/agency indicating all desired components in Sulfolane as per Technical Specification (Section-III Page 12 of Tender Document). The COA is to be submitted along with unpriced/technical bid as well as with supplies, in case of order.
5	<b>Contract period:</b> Bidder cannot keep contract period valid for 12 Months. Please make the contract period for four months. One year contract period will be against higher price. If you can shorten the contract period, we will also reduce price accordingly.	Refer Addendum-I attached herewith

**Bidders to submit signed and stamped copy of Replies/Clarification to Pre-bid queries and Addendum-I with their unpriced Offer. All other terms & conditions, stipulations, specifications etc. of tender document issued earlier shall remain unaltered.**



**ADDENDUM-I dated 28-May-2015 to  
Tender No. 1090C15016 dated 14-May-2015 for  
Supply 40MT of Sulfolane Solvent to  
ONGC Mangalore Petrochemicals Ltd (OMPL) - An SEZ Unit**



The terms, conditions and specification of tender document stands Modified/revised to the extent indicated under column "MODIFICATION / ADDITIONS / DELETIONS".

Sl.	Subject	MODIFICATION / ADDITIONS / DELETIONS
1	Delivery Period	<p>The delivery period indicated in Tender enquiry has been modified as under:</p> <p>"The Sulfolane solvent should be sent in approved ISO-containers. The entire quantity is to be supplied in one lot within <b>8 weeks</b> from the date of request of delivery till OMPL Site basis.</p> <p>Option of executing the order on High Sea Sale basis is allowed. Following points are to be complied:</p> <p><b>a)</b> Material to be supplied on CIF Mangalore/Indian port HSS basis. However custom clearance from the port of landing and further transportation &amp; insurance of the materials from the port till OMPL site shall be carried out by supplier on behalf of OMPL. The charges (excluding Service tax) towards the custom clearance &amp; further inland transportation till OMPL site is to be indicated separately in price schedule and same shall be paid by OMPL</p> <p><b>b)</b> The entire quantity is to be supplied in one lot in approved ISO-containers within <b>8 weeks</b> from the date of request of delivery till OMPL Site basis.</p> <p><b>c)</b> OMPL being SEZ unit, Custom Duty is nil and Service Tax is exempted against Form A1 &amp; A2. OMPL shall provide necessary SEZ certificate/documents to avail such exemption and shall facilitate the bidder in creating the necessary authorizations in filing the on line BOE (Bill of entry) with office of the Authorized officer, MSEZ, Mangalore. No Sales tax would be applicable as the sale is being made on High Seas.</p> <p>Supplier to ensure supply of Sulfolane through ISO Container. The Supplier needs to inform OMPL in advance of any special fittings (if any) required at our end (with drawings) for metallic hose connection during unloading from ISO container at site. ISO containers/tanks will be released within 3 days from the date of receipt at OMPL site.</p>
2	Contract period	Contract period of 'One Year from date of issuance of Purchase Order' has been modified to " <b>Three Months</b> from date of issuance of Purchase Order".
3	Quantity Variation	It may be noted required quantity is 40MT with variation (+/-) 5% is acceptable to enable filing full containerized loads.

All other terms & conditions, stipulations, specifications etc. of tender document issued earlier shall remain unaltered. Bidders are requested to take these modification/additions/deletions while submitting their offers.